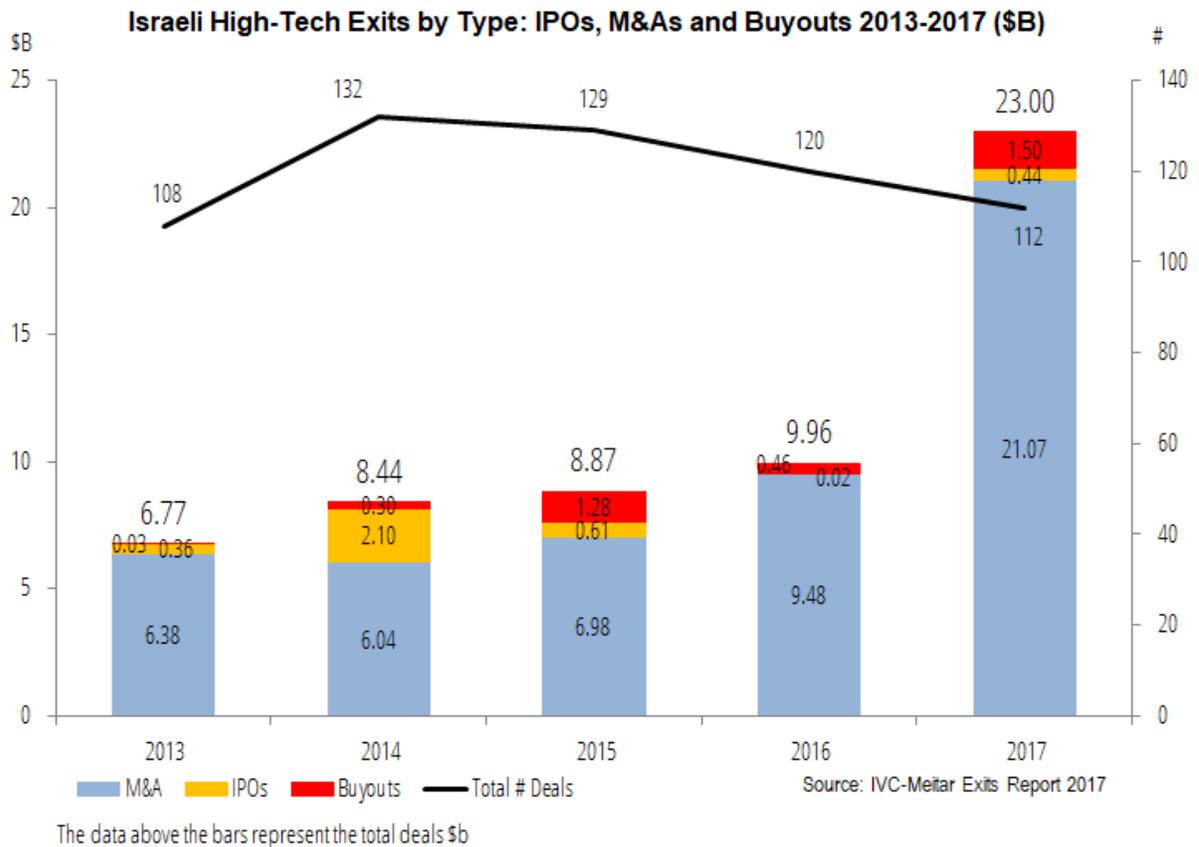


Silicon Wadi meets Switzerland

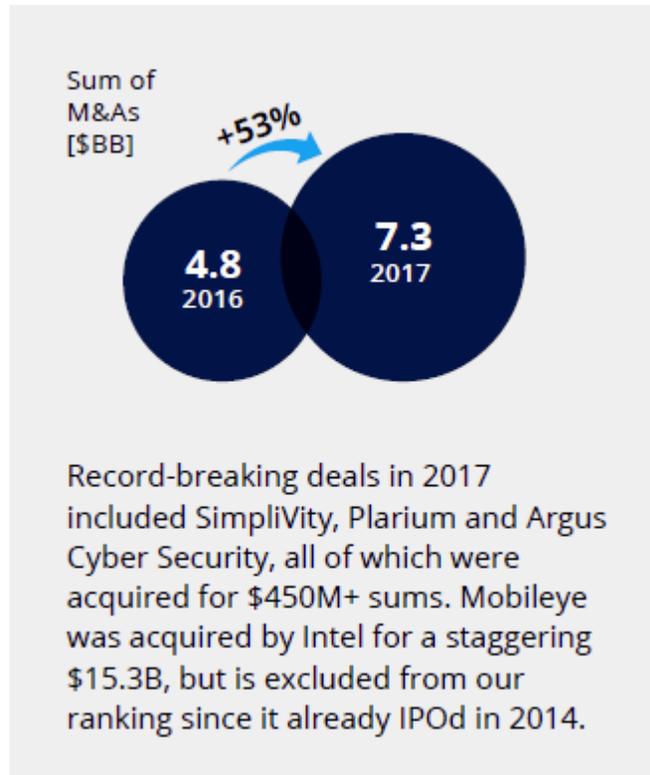
Industry Notes:

General High Level Info:

In 2017, Israeli high-tech exit activity soared to \$23B in 112 deals which included two mega-deals, capturing 72% of the total amount. [Mobileye](#) was acquired by Intel for \$15.3B and [Neuroderm](#) was acquired by Mitsubishi Tanabe Pharma for \$1.1B. When excluding the two outliers, the total transaction value was \$6.6 billion, an increase of 19% from 2016 (but still lower than 2014 and 2015). The number of exits dropped 8% in 2017 compared to 2016. Software and life sciences exit activity slightly increased in terms of amounts, and kept to the average number of deals compared to 2016, however, the number of exits in communications and Internet dropped significantly (nearly 30% in each segment) compared to the previous four years. (Source: IVC Research, 2017 results)



<http://www.globes.co.il/en/article-ivc-meitar-israel-exits-soar-to-23b-in-2017-1001217991>



Source: GeekTime 2017 Annual Report

M&A Activity increased notably in 2017, increasing 53% to \$7.3B in value from 2016.

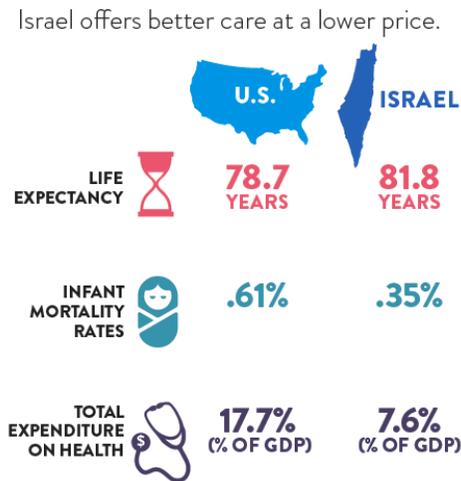
Top Exits in 2017



Source: IVC Exits Report 2017

Life Science as a whole:

Israel has been a hub for innovation in health for decades. As one example, Israel has been implementing health information technology for the last twenty years, and today **100% of Israeli doctors have full life-span EMR data on over 80% of the population.**



Source: OECD Factbook 2016

The Life Science segment flourished in 2017, with \$903M Invested in 2017, over 84 rounds. Up from \$472M in 64 rounds in 2017.

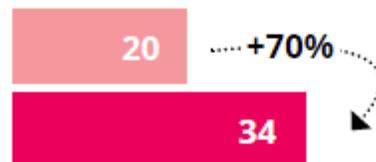
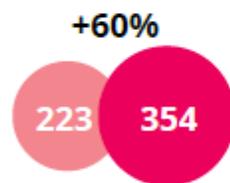
Within Life Sciences, Israel is one of the leading global hubs for medical devices, as shown in the number of rounds and investment sums.

Activity in the Medical Device Space increased YoY, from 20 rounds to 34 rounds in 2017. \$354M invested in 2017 as compared to \$223M in 2016.



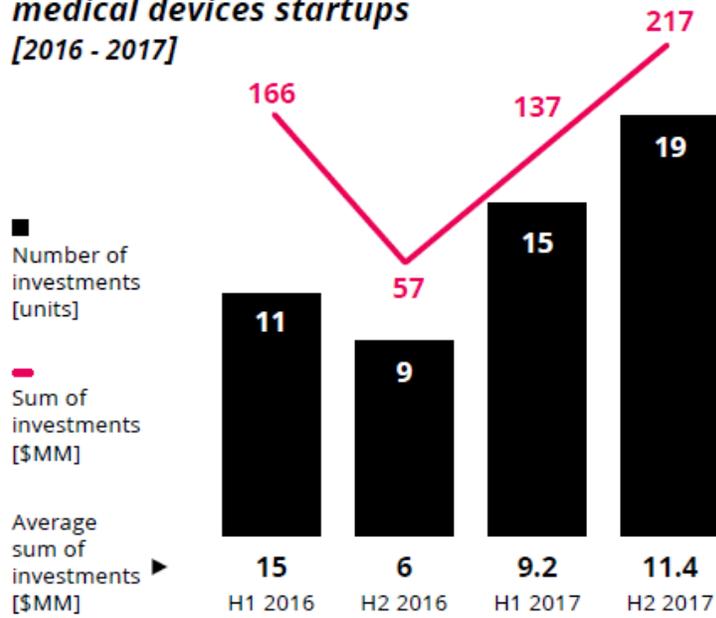
Medical devices

Today's medical devices field is booming with innovation aimed to assist with various medical processes such as diagnosis, monitoring, injury prevention, rehabilitation and treatment. There is a growing need for advanced and non-invasive diagnostic tools.



Source: GeekTime 2017 Annual Report

Number, sum of investments and average investment in medical devices startups [2016 - 2017]



Source: Geektime Annual Report 2017

Leading investors in the medical devices sector

2016	2017
Peregrine Ventures	Peregrine Ventures
GlenRock Israel	TriVentures
Pontifax	Pontifax
Johnson & Johnson Innovation	OurCrowd
BRM Group	Rimonci Capital

Source: Geektime Annual Report 2017

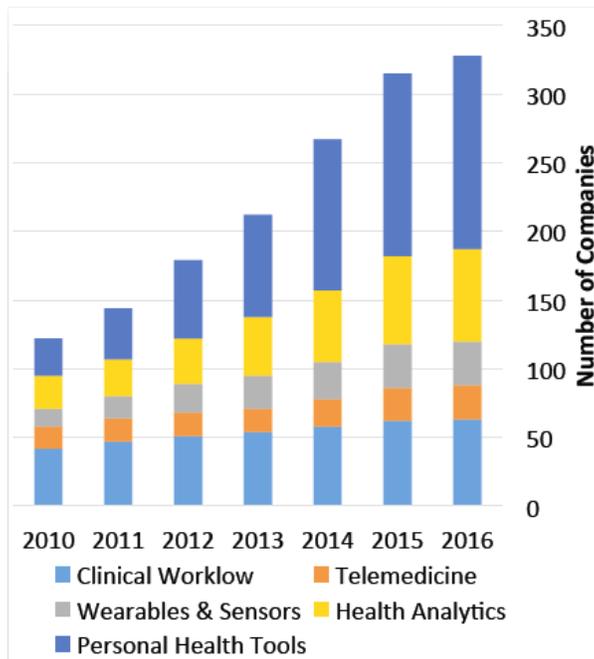
Digital Health:

Digital Health is a burgeoning sector in Israel, driven by the convergence of big data, predictive analytics, and AI, as well as countless commercial opportunities in the health space. Five years ago there were an estimated 175 startups in Israel focused on digital health. Today that number has doubled (Source: Startup Nation).

A few key VC players are leading this space, including TriVentures, LionBird, Pitango, and Orbimed.

Notably, Israeli startups are attracting the attention of strategic multinationals, who frequently join in later stage funding/partnership.

Over 300 Digital Health Start-Ups in Israel



Source: Startup Nation Digital Health Brief 2017

Notable recent Israeli deals in Health from the last year:

Name	Description	Total Raised (\$M)	Investors
OrCam	Wearable assistive technology device for blindness and visual impairment	86.4	Clal Insurance, Meitav, Intel Capital
Cnoga Medical	Non-Invasive personal medical monitoring device	62.5	BOE, GEOC, Go Capital
TytoCare	Remote medical examination device and telehealth platform	45.6	Cambia Health, LionBird, Fosun, OrbiMed, Walgreens, Ping An
MediSafe	Personalized medication management platform	21.5	Lool, Octopus Ventures, TriVentures, Qualcomm, Merck, Pitango
MobileODT	Optical diagnostic device and software for cancer screening	10	Orbimed, Vodafone, Tristel
CathWorks	Medical technology for interventional cardiology\	15.8	BioStar, Planven, TriVentures, Quark, Pontifax
HealthWatch	Wearable smart-garmets for personal health	20	Yiling
Mazor Robotics	Robotic guidance system for spine surgery	71.9	Medtronic